



J. Douglas Crawford

Doug currently serves as a Naval War College Foundation (NWCFF) Regional Director; Senior Business Coach – Maui Mastermind; Corporate Development Advisor – Ensunet Technology Group; and Reserve Elder and new church plant founder at his church.

Doug has executive leadership experience in building and growing for-profit and non-profit organizations including Internet, software, hardware, cloud, engineering, and cyber security technology companies, and support for active-duty military. His leadership helped build successful companies, raise venture and strategic capital financing, validate and accelerate growth, develop strategic business relationships to rapidly capture market-share; grow revenues, and raise private funds to assist in the outfitting of two newly commissioned Navy ships (USS Ronald Reagan and USS Stockdale) to enhance quality of life for service members, and service families.

Doug was President, CEO, and Founding Board Member of three Internet content and software-as-a-service companies. At *Vicinity/Map Blast* Doug led with venture investors to optimize the business strategy and establish profitable operations, which preceded Vicinity/MapBlast's IPO. The company was later acquired by Microsoft to become Bing Maps. At *Magellan Geographix* (Maps.com) he transformed the cartographic production company into a leading digital content and product company. At *Digital Map Products* (acquired), he consulted in planning, structuring and financing a spinout from a joint venture. These companies' digital maps are widely used for directions, city and government planning, asset visualization, presentation and publication by The Library of Congress, Google Maps, Multiple Listing Service (MLS), CNN, Bloomberg Financial, AOL, AMR, Yahoo!, Excite, Lycos, and FedEx...and have as clients many of the world's largest online service providers, newspapers, publishers, municipal agencies, software and Internet web sites.

Doug previously served Wavefront Technologies as VP Sales, Marketing, and Business Development prior to Wavefront's IPO. He helped secure international partners, funded development, distribution, and M&A agreements with leading high technology companies in the US, Japan and Europe.

He also served on the Board of Directors of: California Coast Venture Forum; ABC-CLIO; Digital Map Products; Vicinity; Magellan Geographix; and the Human Race, as well as serving on the Steering Committee for The Library of Congress - National Digital Library, Geography & Map Division-CGI; and Navy League of the United States National Vice President and Director - Corporate Development where his responsibilities included management of SEA-AIR-SPACE, corporate membership, individual giving, grants, and fund-raising.

He and his wife Karen of forty plus years lived in Santa Barbara, California for 25 years, and now reside in Dallas, Texas. They have two sons and one daughter, and four grandchildren.